



Worldwide Quarterly Storage Software Tracker

IDC's *Worldwide Quarterly Storage Software Tracker* provides the ability to quickly and effectively respond to today's dynamic storage software market by keeping pace with evolving functionality and the rapid deployment of new models competing in the marketplace. Learning which global markets are growing and understanding the quarterly adoption curve for new products have become business-critical needs for storage vendors, supply chain partners, and the investment community. With quarterly data as of 1Q02, this product provides insight into customer trends by delivering geography-specific product line and vendor market share data. IDC's *Worldwide Quarterly Storage Software Tracker* presents market data in an easy-to-use product interface, allowing quick table customization for the automation of business planning activities.

Markets Covered

- Backup and archive software
- File system software
- Storage replication software
- Storage resource management
- Regions: United States and the rest of the world (ROW)

Segments Analyzed

- Functional product family: Backup, archive, virtualization and volume management; device and SAN management; capacity quota and resource management; and storage policy and automation software
- Revenue: Factory, customer, unit shipments
- Vendor product lines
- New license versus maintenance fees

Key Questions Answered

1. Which vendors are gaining or losing market share?
2. Which storage software functional market posted the strongest growth?
3. What product lines are competing in each of the different functional markets?
4. How does the U.S. market compare with the worldwide market?
5. How quickly are the storage software markets expanding on a quarterly basis?

Worldwide Quarterly Storage Software Tracker Coverage

Functional Market	1. Backup and Archive Software	2. Storage Resource Management Software	3. Storage Replication Software	4. File System Software
Functional Product Family	A. Backup and recovery	A. Virtualization and volume management	A. Host-based	A. File system software
	B. Archive and HSM	B. Device and SAN management	B. Appliance-based	
		C. Capacity, quota, and resource management	C. Fabric-based	
		D. Storage policy and automation software	D. Array-based	

Source: IDC

Companies Analyzed

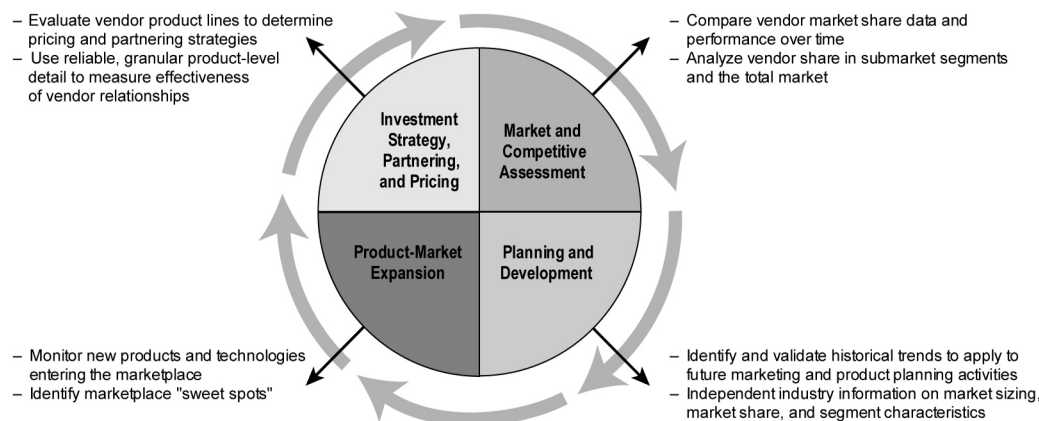
IDC's *Worldwide Quarterly Storage Software Tracker* is essential for tracking competitors in the storage software space. This product is updated quarterly, providing the latest information for ongoing business planning activities. Built on the foundation of IDC's worldwide network of experienced market analysts, this research uses both top-down and bottom-up methodologies to match close operational market knowledge with global company financial modeling. A representative list of these vendors may include BMC Software, CommVault, Computer Associates, EMC, Fujitsu Softek, Hitachi LTD, HP, IBM, Legato, Network Appliance, StorageTek, Sun Microsystems, and VERITAS.

Timely Delivery and Support

Subscribers to this product receive quarterly delivery and IDC support, including:

- Quarterly data files are delivered 11 weeks after the end of each calendar quarter.
- One day of onsite training at any location in the United States is provided as well as five hours of inquiry time for asking questions about data usages.
- Written analysis, trend explanations and insights are provided in IDC's *Storage Software* continuous intelligence service (CIS).

Product Snapshot



Source: IDC

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